### THE NETHERLANDS TRADING HOUSE

# **CAZPASS**



Can Making Industry

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Can Making Industry



Third edition

Date of issue: Januari 2021





Cazander® is a supplier throughout the world for used can making and decorating equipment. So far we exported 2,500 can making machines to over 500 companies in 100 different countries around the world.



### THE NETHERLANDS TRADING HOUSE

Company Name

established

CAZANDER BROS. & SIS. B.V.

20 09 1996

+31 187 47 1000

info@cazander.com

www.cazander.com

Company Name

established

mail

CAZANDER IBEROAMERICA S.L. 27 09 2001

Company Name

Profession

established 24 09 2008

CAZANDER NEW BUSINESS B.V.

office & warehouse address

CAN MAKING INDUSTRY

Edison 26

3241 LS Middelharnis
The Netherlands

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### THE NETHERLANDS TRADING HOUSE

### For me business success

goes hand in hand with fun, family, fragility, failure, fame and fortune.



### Arnold's favourite project

In the summer of 2020, we sold a production line for milk powder cans to a new customer of ours in Lagos, Nigeria. Initially the line was ordered by a customer from Vietnam who later cancelled his purchase order because of import-related



restrictions. This Vietnamese adventure cost us almost 1 year. The Nigerians were much better prepared and after a very detailed investigation of the technical details of the equipment they decided to go ahead and buy the line, all within 3 months. The line originally came from a canmaker in The Netherlands.

#### THE NETHERLANDS TRADING HOUSE

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Position

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SALES DIRECTOR

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Signatur

Mistakes are painful when they happen

but years later a collection of mistakes is what is called experience. Learn to get in touch with the silence within yourself and know that everything in life has a purpose.



### Tjakko's favourite project

2020 was a remarkable and unforgettable year! Globally, the Covid 19 pandemic struck and many countries were in a complete lockdown. For about 6 weeks in March / April we experienced radio silence in our office; no email requests, no telephone



calls, nothing at all. Although customers could not visit us to inspect the equipment in person, they did trust us enough to order individual machines, based on our extensive website information and honest comments by telephone. We were even able to sell 4-color printing UV lines to existing customers, who were unable to come due to travel restrictions. We are very grateful to our customers for their confidence in us! Even though we live in an uncertain and unstable time, let us hope and pray that next year will be better for everyone.

### THE NETHERLANDS TRADING HOUSE



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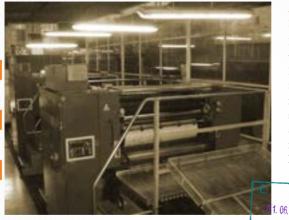
Adress

Torrelapaja 11 Casa #1 CP 50420 Zaragoza Cadrete - Spain

It is a great experience to work with a family team

like Cazander Bros. & Sis., frankly speaking the best for me in the last 22 years.





# Alfredo's favourite project

My favourite project was when we bought the Manuel Aleman factory in Spain. It was a challenge for us to work out the sales, dismantling, loading and cleaning up of the total factory in time and in the best way possible.



#### THE NETHERLANDS TRADING HOUSE

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A successful team consists of individual talents

that know how to fuse their similarities and differences to each other in order to create a powerful whole that is more than the sum of its parts.



### THE NETHERLANDS TRADING HOUSE



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IRIS GOEDEGEBUUR

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Signature

### What appeals most to me

is working in an organization with short lines of communication, a high degree of flexibility and that is always open to discussion. I am lucky to be part of the Cazander team!



#### THE NETHERLANDS TRADING HOUSE

Name/Surname

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PROJECT COORDINATOR /
TRANSLATOR

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# The big plus Dexperience is ...

the loyalty between Cazander and the people they work with, be it a customer, supplier, forwarder or otherwise.



#### THE NETHERLANDS TRADING HOUSE

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Tal

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Position

E modil

LOGISTICS COORDINATOR

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01 07 2015

Signature

## I am proud to work for a company

where the customer comes first. From purchasing to final delivery to the customer's full satisfaction, that's our goal!



### ABOUT CAZANDER



Cazander is a business of buying and selling used can making machines for the steel and aluminum packing industry

The Cazander Brothers have been active in this niche market since 1996 and our customer base is still expanding. By now already over 500 companies in more than 100 countries worldwide have sold used can making machines or a complete line to Cazander and or bought such equipment from Cazander.

We are proud that we have been able to acquire our place as dealers in used can making machines in the very internationally oriented world of the metal packaging industry and that we may serve smaller, medium sized and large companies.

With Cazander's involvement, more than 2,500 can making related machines have changed ownership since 1996.



### OUR PRODUCT RANGE

can making: manufacturing of cans for food

and non-food packaging

end making: manufacturing of ends, tops, bottoms

coating / printing: coating, printing and drying metal sheets or

finished can bodies (decorating)

coilcutting: cut-to-length equipment cutting the coil

into metal sheets

twist off / caps: tops for canned vegetables and glass bottles

pail making: manufacturing containers for paint and

chemical products

scroll line: cutting sheets into strips for the production

of ends and caps

drum making: large metal packaging machinery for the oil

and chemical industry

### WHY CAZANDER?

- C lose to Amsterdam airport and Rotterdam seaport
- a ccess to state-of-the-art workshop with highly qualified personnel
- Z aragoza sales office to serve IberoAmerica customers
- a ll offered machines are in stock or only available with Cazander®
- n on complicated family company enables direct decisions
- d aily updated database with powerful search engine
- e xperience with all kinds of documents, packing and shipment
- r eferences in 100 countries worldwide

Cazander is a member of: royal metaal.







WHY<<<<CCAZANDER

### **CAZANDER ALLIANCES**

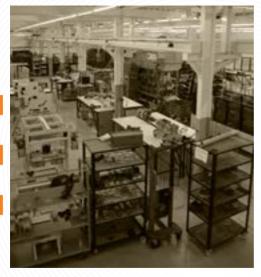
### Joint forces

From the beginning we have joined forces with technical experts Veldkamp and Doradztwo i Usługi Techniczne (DiUT). Veldkamp is a major overhaul specialist and carries out removals as well, whereas DiUT is highly skilled in removals and dismantling complete plants.

With this cooperation we have two extensive fully equipped workshops at our disposal where assembling, overhauling, maintaining, engineering and electro technical activities take place.

The scale of this trio, between them, Veldkamp and DiUT have around 100 trained technicians, enables us to carry out big turnkey projects for the large canmakers such as Crown, Trivium Packaging and Silgan, but also for midsize and smaller canmakers.







### Veldkamp B.V.

Kaagstraat 7 8102 GZ Raalte The Netherlands



### **Doradztwo i Usługi Techniczne** Tropiszewo 11

82-224 Lichnowy Poland





# Cazander is active in 100 different countries around the world

International business has been a strong feature of the Dutch culture for centuries and for the last twenty five years Cazander has significantly contributed to this commercial spirit.

Day by day we extend beyond our borders to discover new markets, thus making our small country by the sea ever a bit bigger.

### CAZANDER TRAINEESHIP



Cazander provides students from the Rotterdam University with different kinds of traineeships. The university wants to stay closely connected to society and therefore teach students how to link their knowledge and skills to a sense of social responsibility in practice. Project assignments, internships and graduation projects - executed by innovatively thinking students - may benefit both Cazander in the practical field as well as the quality of the education.



### Arnoud 2018

In my final year of the Commercial Employee and Office Manager Wholesale training I did an internship at the Cazander company. Here my job was to optimize the database and consequently I was in touch with many different customers. This gave me the opportunity to develop my personal competences and for that I am very grateful to Cazander Bros. & Sis.



### Sujata 2019

As an International Business Management student, I had the opportunity to write my graduation thesis at Cazander Bros. & Sis. With great pleasure and interest, I researched ways for continuous improvement in the purchasing process for the further development of the company.







